Value Creation In The Metaverse







16 XP | \$4M Sales | 250 Builders | 8M+ Audience





Before we talk about Metaverse strategy, let's take a look what is happening in the space

Fortune 500 companies are entering metaverses

Now they are collaborating with Open licensed IPs, investing in interoperable metaverse identity, including Adidas, Nike, Gucci, Snoop Dogg, Eminem.







Gucci adapts Apecoin



Celebrities & Brands Entering Sandbox



The problems

Metaverse is a wild west where there is no standard playbook.







Unsure if metaverse development would yield positive return on investment or boost product sales.

Brands have a hard time to find ways to create ongoing excitement to get audience come back the second time.

95% of the NFT collections fail. They are unable to get sustainable traction and revenue in an ongoing basis.

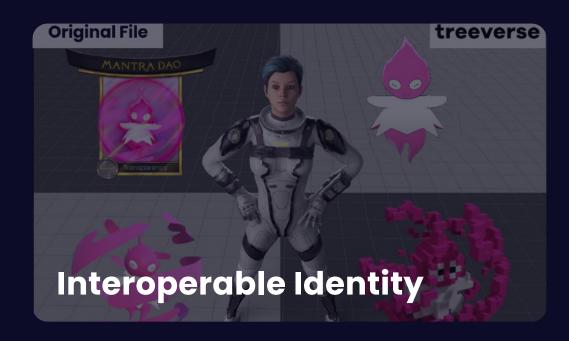


Our solutions

Emotionally connect with audience through story-driven journey.



Audience pay for ticket to access your experience. We get an estimate on free vs paid audience for your brand.



Your brand identity starts with an interoperable mascot that can be used to collaborate and complete quests.



Emotionally connect with audience through monthly storytelling quests across multiple metaverses.



Our Track Record of Success

Metaprints provides revenue driven solution to brands. Metaprints is powered by Forj. Forj is majority owned by Animoca Brands.

Metaverse Advisory

- Advising 15 brands on strategy
- Covering 8 metaverse platforms
- 16 experiences in development
- Drove \$4M+ revenue for brands
- Managing 10+ create-to-earn guilds
- 8M+ ecosystem audience

Metaverse Development



Interoperable Infrastructure











ExperienceActivation

Perform
Ticket Sales













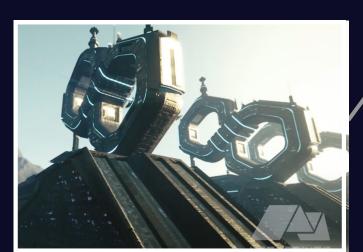






Ticket Sales

Fun & Engaging Metaverse Journey



Quests & Missions









Play & Social

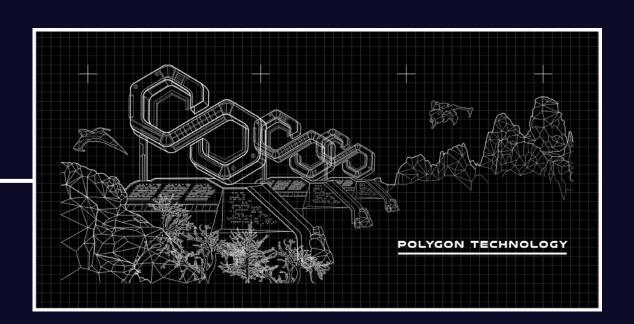


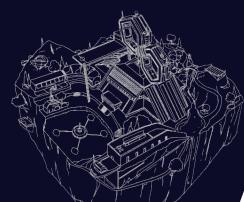
Our streamlined process for development



Blueprint Creation

We create blueprints to standardize universal brand identity across different metaverses.





Activation

On-going meaningful experiences to audience to keep them engaged.



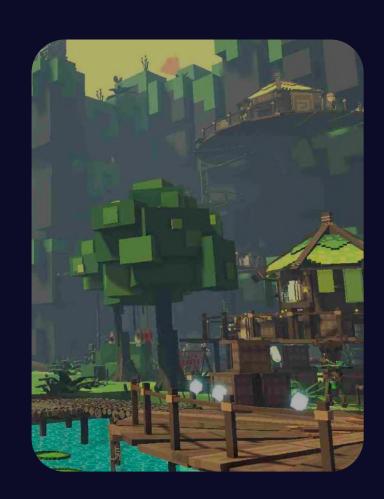
Ticket Sales

Perform whitelisting and conduct sales on launchpad.





We make storytelling experiences in the metaverses



Adventure GameSingle



Puzzle Games
Single



Music Concerts

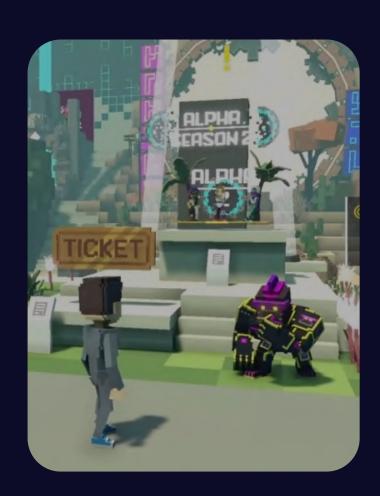
Multiplayer



Adventure QuestsMultiplayer



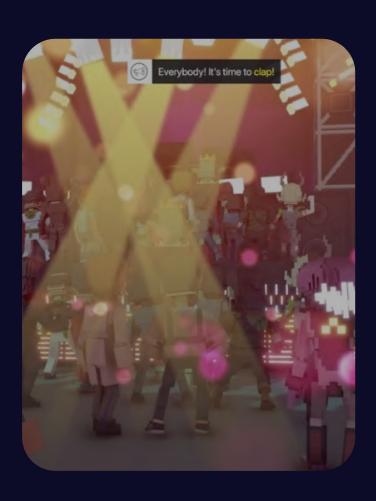
We make storytelling experiences in the metaverses



Social Hub Multiplayer



NFT Gallery
Multiplayer



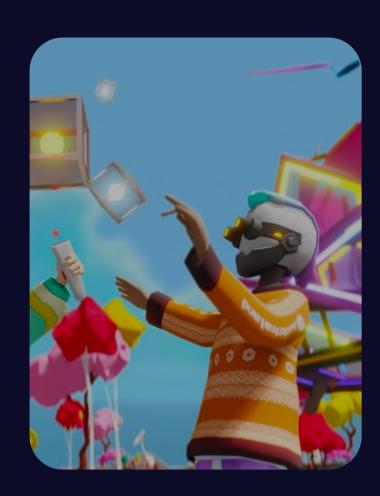
FestivalMultiplayer



Modern House Multiplayer

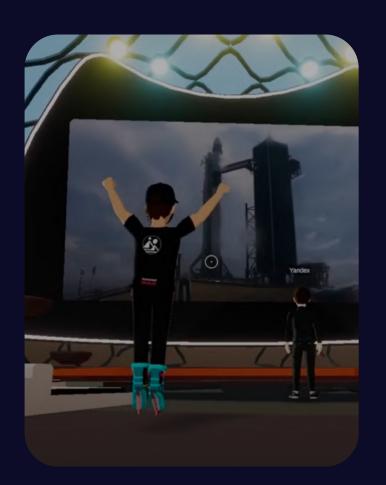


We make storytelling experiences in the metaverses



Fashion shows

Multiplayer

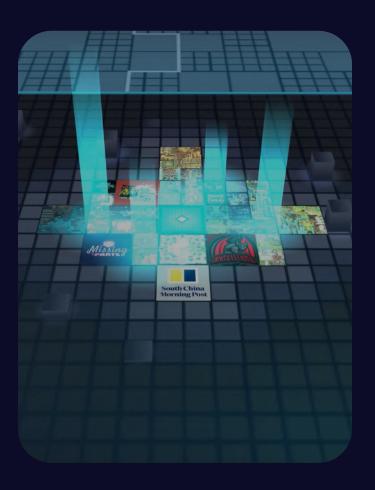


Live Streaming

Multiplayer



SportsMultiplayer



OthersMultiplayer



We make experiences interoperable

Assets in multiple formats for different metaverses used by 30+ brands to expand revenue streams.





We expand the experiences in different metaverses.

Scale the development in other metaverses to drive additional traction and engagement. Enrich product offering.















We are driving brands to metaverses

A list of brands we are actively advising and working with on metaverse experience.































Upcoming

Exchanges

Fortune 500

Indexers

10+ Anime IPs

Music Engagement Platform

Metaverse Opportunity Summary

Brand Recognition

- Demonstrate expertise in the industry
- Win awareness, acknowledgement
- Gain exposure to web3 opportunities

2

Gain New Audience

- High net worth web3 native
- Fun & engaging mission driven experiences
- Build emotional connection

Drive Revenue

- Get revenue from ticket sales
- avatar, wearable sales
- Revenue share from brand collaboration

4

Keep Loyal Customers

- Get revenue from ticket sales
- avatar, wearable sales
- Revenue share from brand collaboration





Crawl

Research industry case studies; Evaluate NFT and metaverse partners; Identify sustainable strategy that would drive traction and revenue.

Advisory

Form revenue driven strategy





Walk

Low-hanging fruit that mirrors your existing business model and is relatively easy to deploy and test.

NFT Experience - Beta

NFT issuance | Beta Experience









Long-term Storytelling Strategy that turns strategic partner to establish multiverse presence, connect commerce in user journey.

Connecting Retailers to Metaverse

Commerce | Multiverse















Conference Event Case study

Coingecko's GeckoCon 2022 Decentraland NFT drop.



Highlights

- 10k+ event attendees
- 50k+ in social impressions
- 30k+ wearable NFT
- Minted in Polygon
- Boost ticket sales

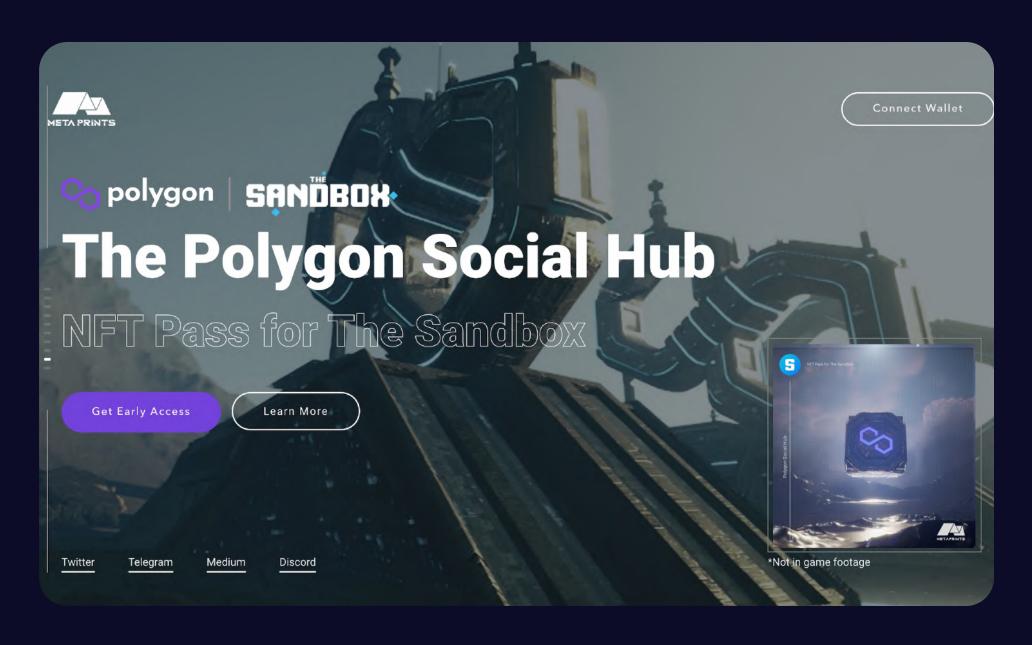
// Coingecko is the 2nd largest indexer in the world with 100M monthly traffic

// Ticket sales live at: <a href="mailto:landing.coingecko.com/gec



Social Hub Case Study

Launched in December 2021, partnering with 10 crypto brands to drive them to metaverse.



Highlights

- **\$3.6M+** in NFT sales
- 10+ leading crypto brands
- 3M+ community members
- 10 social hub experience creation

Sandbox Demo Experience: <u>link</u>

Partners

S polygon

















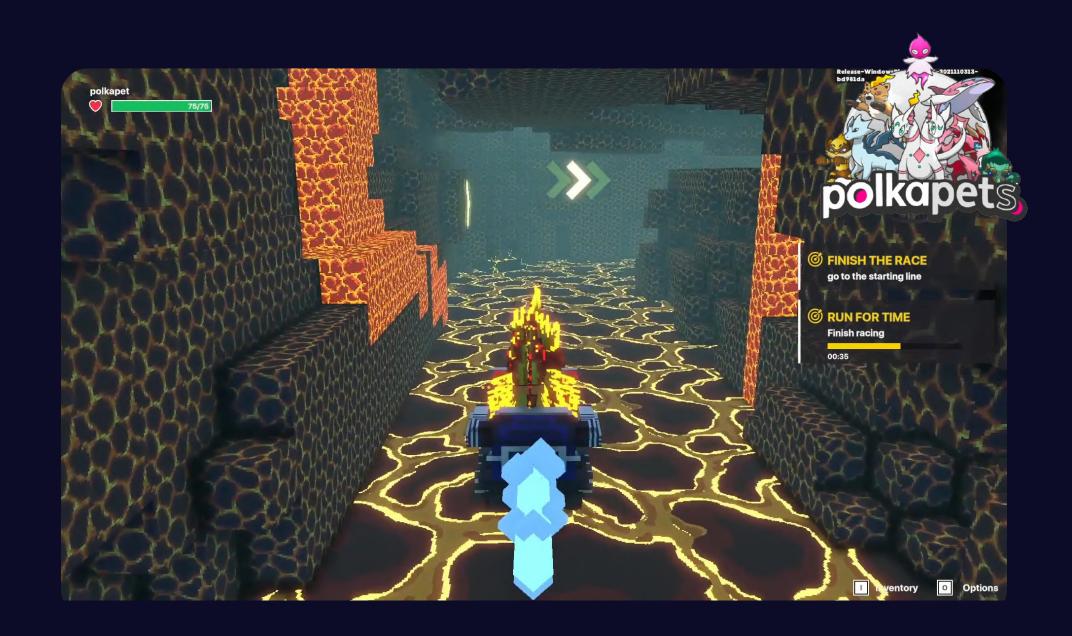




NFT Mascot case study

Highlights

- \$7.5M+in shared revenue
- 4.1K PolkaPet NFT owners
- 600k +Partner community
- 20+ brand partners
- 4 experiences in development





Holiday Experience Case Study

Launched in Feb 2022, Lunar New Year experience in Sandbox as their official partner.

Highlights

- Lunar New Year Experience
- \$100k+ in sandbox sales
- 6 partners collaboration
- 230k+ social impression





Selected NFT drops Case Study

Case studies on Metaverse NFT drops.

- Developed NFT strategies for 15 brands
- 1600+ RTs for Coingecko on Valentines
- 2600+ RTs for Kucoin on Lunar New Year
- 250k+ in impression per campaigns
- 30k+ participation last 2 campaigns







Case Study: Bored Ape Yacht Club

First community driven experience with Sandbox, Animoca called Monkeying Around





100k+
Impressions



- 1st community BAYC XP
- 3 months of development
- Sandbox Season 3 official XP
- Launched on September 30th
- 30+ BAYC communities played
- 100+ screenshots
- 70+ videos uploaded



